



**Cleaning
Person or
Cleaning
Company?**



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If you are like most people who have someone clean their home fairly regularly, you'll spend about \$5,000 on it this year (on the low end). You probably do some amount of research when buying things that cost that much. This is our attempt to help you make that research easier.

So before we dive into how to think about choosing a cleaning company let's take a step back. You know you need to keep your home clean and you know you don't want to do it yourself. Here are your two options: you can hire a cleaning lady or you can hire a cleaning company.

Pros

Cleaning lady Cost = \$20-\$25/hour

- › Personal relationship
- › Lowest possible cost
- › Cleaner keeps all her earnings (usually in cash)



Cleaning Company Cost = +/- \$35/hour

- › Cleaners are vetted and background-checked.
- › Cleaners have insurance coverage and benefits.
- › Cleaners get training and weekly coaching and support so they can continually improve.
- › Redundancy (backup cleaners available).
- › Pay with credit card
- › Tip with credit card
- › Customer support
- › Bells and whistles (notifications, tasks, chat, etc)
- › All your tasks and preferences are saved in your account so you don't have to start from zero if you change cleaners.



Cons

- › No visibility into cleaner background.
- › Exposure to liability if your cleaner has an accident in your home.
- › No support if anything goes missing/gets damaged.



- › More expensive





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